Organization of agrological center for storage, sorting, processing, drying, shock freezing and export of fruits and vegetables

UzIPA
Investment Promotion Agency
under the Ministry of Investments and Foreign Trade of the Republic of Uzbekistan
Agenda

1. Investment proposal
2. Characteristics of the project
3. General information
4. Market analysis
1
Investment proposal
<table>
<thead>
<tr>
<th>Objective of the project</th>
<th>Sphere/industry</th>
<th>Project location</th>
</tr>
</thead>
<tbody>
<tr>
<td>Saturation of the domestic market with high-quality processed fruit and vegetable products in a large assortment, as well as export of products to the CIS countries.</td>
<td>Fruit and vegetable processing</td>
<td>Mercury is the closest planet to the Sun and the smallest one in our Solar System—it’s only a bit larger than our Moon</td>
</tr>
</tbody>
</table>
Initiator: LLC «Fruit Season Group»

The total cost of the project: 55,508 thousand dollars

Own funds: 10,115 thousand dollars

Commercial bank loans: 35,393 thousand dollars

Required foreign direct investment: 10,000 thousand dollars
Cash flows

Total sales
2020 – 10 752,0 thousand dollars
2021 – 31 909,2 thousand dollars
2022 – 65 299,8 thousand dollars
2023 – 71 003,5 thousand dollars
2024 – 82 579,2 thousand dollars
2025 – 82 579,2 thousand dollars

The average annual cost when reaching maximum power:
Total – 50 756.7 thousand dollars:
Raw materials – 44 725.0 thousand dollars
Workers’ wages – 1 001.9 thousand dollars.
Other expenses – 5 029.8 thousand dollars.
Taxes and obligatory payments are exempt for 7 years.
Characteristics of the project
Project capacity/size

100,600 tons of products per year

Initiator’s contribution to the project

Business plan of the project, land and construction in progress for creation of the project, solution of organizational issues
3 General information
Number and types of created jobs

<table>
<thead>
<tr>
<th>Type</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administration</td>
<td>28</td>
</tr>
<tr>
<td>Engineers</td>
<td>12</td>
</tr>
<tr>
<td>Workers</td>
<td>610</td>
</tr>
</tbody>
</table>
Existing infrastructure

- Sewer networks: Is available
- Railway line: 2.5 km
- Natural gas network: 100 meters
- Existing infrastructure
- Electrical substation: 2.5 km
- Highways: 50 meters
3

Market analysis
## Annual production

<table>
<thead>
<tr>
<th>Year</th>
<th>2020</th>
<th>2021</th>
<th>2022</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>5,500 tons</td>
<td>10,000 tons</td>
<td>19,000 tons</td>
</tr>
<tr>
<td>2023</td>
<td>28,000 tons</td>
<td>30,050 tons</td>
<td>30,050 tons</td>
</tr>
<tr>
<td>2024</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2025</td>
<td></td>
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</tr>
</tbody>
</table>

2020: 5,500 tons
2021: 10,000 tons
2022: 19,000 tons
2023: 28,000 tons
2024: 30,050 tons
2025: 30,050 tons
Estimated sales markets and their shares:

- **Import**: 10% of the total
- **Export**: 90% of the total
- **Cost of Production**: 0.5-3.0 USD per unit
- **The Need for Raw Materials**: 100 thousand tons of fruits and vegetables/year
THANK YOU